Small Firm Exchange

AIA Member group

Insider 07.09.2026

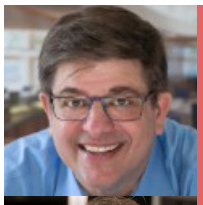
Output of the Monthly State Representative Call

Connect with AIA SFx

Practice Models Explored

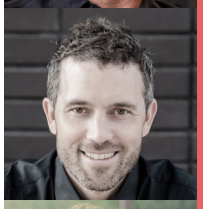
Key Takeaways

- **Practice within a Practice**
  Strategic partnership expands multidisciplinary practice with specialized expertise, enhancing collaboration, flexibility, and growth.
- **Sole Practitioner Generalist**
  A solo architect leverages technology, expertise, and disciplined workflows to deliver impactful projects while maintaining flexibility, independence, and balance.
- **Architect-Led Design-Build**
  Seamless integration of design, construction, and craftsmanship to deliver quality, efficiency, and client value.
- **The Networked Project Team**
  Flexible teams foster mentorship, ownership, creativity, and project-based collaboration through intentional practice.
- **Solo Sustainability Firm**
  A solo sustainability practice combines preservation, Passive House expertise, consulting, and collaboration to create healthy, high-performance homes.
- **The Mobile Generalist**
  A mobile practice leverages technology, nationwide licensure, and flexibility to deliver specialized expertise across diverse markets while maintaining independence.
- **Enhanced Project Model**
  Expanding architecture beyond design, connecting people and communities to create civic impact and new opportunities.

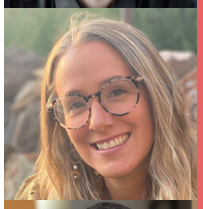


Joshua Zinder, AIA
JZA+D / Landau Zinder
Email | LinkedIn

Lee Calisti, AIA
lee CALISTI architecture+design
Email | LinkedIn

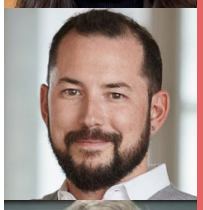


Marcos Santa Ana, AIA
Alloi Architecture+Construction
Email | LinkedIn

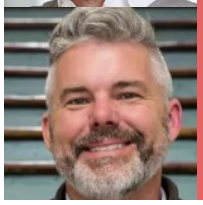


Dana Ellis, AIA
The Outpost Studio
Email | LinkedIn

Marisol Gallagher, AIA
Marisol Studios
Email | LinkedIn



Jeremiah Russell, AIA
Rogue Architecture
Email | LinkedIn



Jeff Seabold, FAIA
Seabold Architectural Studio
Email | LinkedIn

Upcoming State Representative Calls:

08.13.2026 **Beyond Practice & Presence**

09.10.2026 **The 2030 Commitment**

Feature your award-winning project on SFx Social Media

Our Community

List of chapters / components with active groups

Arizona
Statewide

California
AIA San Francisco

Connecticut
Statewide

Delaware
Statewide

District of Columbia
AIA|DC

Hawaii
AIA Honolulu

Illinois
AIA Chicago

Lousiana
AIA New Orleans

Maine
Statewide

Massachusetts
AIA Boston

New Hampshire
Statewide

New Jersey
Statewide

New York
Statewide

North Carolina
AIA Triangle

Ohio
Statewide

Oklahoma
Statewide

Oregon
Statewide

Pennsylvania
Statewide

Tennessee
Statewide

Texas
AIA Austin
AIA Dallas
AIA Houston

Virgina
Commonwealth-wide
AIA Northern Virginia

Washington
AIA Seattle

Wisconsin
Statewide

Is your group not on the list? Email us to add.